

INCREASE MEDICARE REIMBURSEMENT.

Increase profitability.

○ MxManage FINANCIAL STAT

MxManage *Financial Stat* is a user-friendly, web-based MDS analysis tool that requires no new software. It monitors financial indicators to identify reimbursement opportunities **prior to MDS submission**. The service is internet-based, so you can review your results immediately.

○ What it does.

MxManage *Financial Stat* will flag opportunities that might otherwise have been missed. When MDS data is uploaded, our web-based system quickly identifies opportunities for increased reimbursement. Your results are compared to benchmarks to gauge your overall performance.

○ How it helps.

Prior to submission, MxManage *Financial Stat* identifies:

- ADL scoring opportunities and inconsistencies
- Missed therapy opportunities
- Cues for staff to ensure accurate coding of assessments

[See case study on back.]

on the web at mxmanage.com



The quality & reimbursement tool

○ Problem

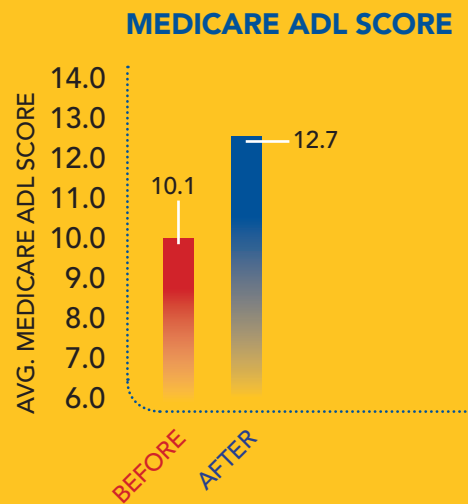
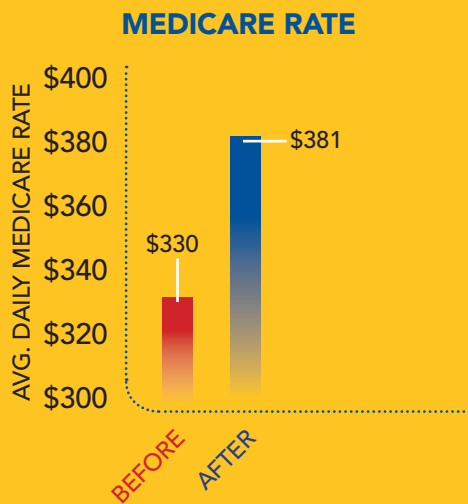
Faced with a Medicare rate and ADL score that were below industry benchmarks, a 118-bed, for-profit skilled nursing facility in Ohio needed help.

○ Solution

The facility turned to MxManage *Financial Stat*. The initial product demo identified several missed opportunities. With this proof, the facility implemented *Financial Stat* to ensure that they would capture all possible reimbursements.

○ Results

Within one month, the skilled nursing facility **recouped the annual cost** of using MxManage *Financial Stat*. Annual Medicare revenue increased by more than \$150,000.



○ MxManage *Financial Stat* by the Numbers

A recent study of new customers shows 80% of users increased their Medicare rates and ADL scores in the first twelve months. In addition:

- Average facility increased their Medicare rate by 4.4%
- Nearly 25% of facilities increased their Medicare rate by 10% or more
- Average facility increased their ADL score by 5.4%
- Approximately 33% increased their ADL score 10% or more
- Average facility achieved payback in 2 months or less

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